

A Child For All Inc. (ACFA Inc.)

Contents

December 31, 2016 and 2015

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Independent Auditors' Report

The Board of Directors **A Child For All, Inc.** Stafford, Virginia

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of **A Child For All (ACFA)**, which comprise the consolidated statements of financial position as of December 31, 2016 and 2015, and the related consolidated statements of activities, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.

Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion on the consolidated Financial Statements

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of **A Child For All Inc.** as of December 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

March 06, 2017

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A Child For All Inc. (ACFA Inc.) Consolidated Statements of Financial Position December 31, 2016 and 2015

Assets	12/31/2016	12/31/2015
Cash and Cash Equivalents (Notes 2c and 3a)	\$56,290	\$89,174
Grants Receivable (Notes 2d and 3b)	\$2,616	\$20,250
Inventory (Notes 2e and 3c)	\$2,005	\$3,177
Prepaid Expenses (Notes 2f and 3d)	\$492	\$547
Property and equipment, net of accumulated depreciation (Notes 2g and 3e)	\$244,521	\$206,615
Total Assets	\$305,924	\$319,763
Liabilities and Net Assets		
Liabilities		
Accounts Payable (Notes 2i and 3g)	\$2,819	\$1,100
Total Liabilities	\$2,819	\$1,100
Net Assets		
Unrestricted (Notes 2j and 3h)	\$303,105	\$318,663
Temporarily Restricted	\$0	\$0
Permanently Restricted	\$0	\$0
Total Net Assets	\$303,105	\$318,663
Total Liabilities and Net Assets	\$305,924	\$319,763

See accompanying notes to the consolidated financial statements.

A Child For All Inc. (ACFA Inc.) Consolidated Statements of Activities Years Ended December 31, 2016 and 2015

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	2016	2015
	Unrestricted	Unrestricted
Revenues, Gains and Other Support (Notes 2k and 3k)		
Contributions		
Corporates	\$20,737	\$22,078
Foundations	\$2,446	\$36,745
Individuals	\$12,677	\$21,560
Total Contributions	\$35 <i>,</i> 860	\$80,383
Other Revenues		
Revenues from Sales	\$286	· ·
Dividends from bank	\$327	•
In-Kind Donations (Notes 2I)	\$5,837	
Miscellaneous Gain (Notes 3i and 3j)	(\$2,277)	\$2,362
Total Other Revenues	\$4,173	\$7,872
Total Revenues, Gains, and Others	\$40,033	\$88,255
5 (0.00)		
Expenses and Losses (Notes 2m and 3m)		
Program Services	¢2.552	¢c 020
Nutrition	\$7,557	
Health Care	\$680	. ,
Education and Sports	\$5,191	
Clothing and Personal Hygiene	\$3,510	
Transportation and entertainment	\$1,730	
Transaction Fees	\$250	• •
Farming and House Expenses	\$5,340	. ,
Salary Tatal Brogger Samisas	\$8,809	
Total Program Services	\$33,067	\$32,793
Management and Administration		
Web Maintenance	\$2,400	\$2,400
Registration and Taxes	\$52	\$162
Contract Services	\$16,796	\$102
Communication, Marketing and Travel	\$10,730	\$5,430
Business Expenses	\$628	\$495
Cost of Goods Sold	\$85	\$43
Total Management and Administration	\$21,143	\$21,377
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A Child For All Inc. (ACFA Inc.) Consolidated Statements of Activities Years Ended December 31, 2016 and 2015

	2016	2015
	Unrestricted	Unrestricted
Fundraising		
Online Donation Fees	\$131	\$180
Special Event Fees	\$1,250	\$1,025
Total Fundraising Fees	\$1,381	\$1,205
Total Expenses and Losses	\$55,591	\$55,375
Change in Net Assets	(\$15,558)	\$32,880
Other Change in Net Asset	\$0	\$0
Net Assets, Beginning of Year	\$318,662	\$285,783
Net Assets, End of Year	\$303,104	\$318,663

See accompanying notes to the consolidated financial statements.

A Child For All Inc. (ACFA Inc.) Consolidated Statement of Cash Flow Years Ended December 31, 2016 and 2015

	12/31/2016	12/31/2015
Operating Activities		
Change in Net Assets	(\$15 <i>,</i> 558)	\$32,880
Changes in Assets:(increase) decrease in:		
Contributions Receivable	\$17,634	\$2,993
Inventory and Prepaid Expenses	\$1,227	(\$636)
Accounts Payable	\$1,719	\$113
Net Cash provided by operating activities	\$5,022	\$35,350
Investing Activities		
Property and Equipment	(\$37,906)	(\$1,738)
Other type of investing activities	\$0	\$0
Net Cash used in investing	(\$37,906)	(\$1,738)
Financing Activities		
Payment of long-term debts	\$0	\$0
Net Cash used in financing activities	\$0	\$0
Increase in Cash and Cash equivalent	(\$32,884)	\$33,612
Cash and Cash equivalent beginning of the year	\$89,174	\$55,562
Cash and Cash equivalent end of the year	\$56,290	\$89,174

See accompanying notes to the consolidated financial statements.

A Child For All Inc. (ACFA Inc.)

Notes to the Consolidated Financial Statements

1. Organization and Program

A Child for All Inc. (ACFA) is a U.S. based non-profit-organization with operations in the Republic of Mali, West Africa. The organization provides shelter, health care, food and education to Mali's vulnerable children. ACFA was founded on March 25, 2008 in Stafford, Virginia. Though it receives minor income from business ventures such as sales of T-shirts and Mali's artifacts, the primary sources of ACFA's revenues are contributions from foundations, corporations and individuals. ACFA started an expansion program in 2013, which will allow the organization to increase its impact by supporting up to 100 vulnerable children, and over 1,000 community members through medical and education services. The program consists of the construction of the Zorokoro Children Complex. This complex consists of a dorm for up to 100 children, a school, a medical clinic, a dining facility, an in-door and an outdoor sport complex and a library and computer lab. In 2016 ACFA intended to hire an executive director. Unfortunately due to financial challenges, ACFA postponed that decision and instead hired its first consultant to support its administrative and fundraising operations in the United States. Additionally, due to financial challenges the Zorokoro project completion date is not pushed to 2022 and will cost approximately \$1.5 million.

ACFA-Mali is financially and administratively supported by ACFA-USA. ACFA-USA, consisting of the Executive Director and the Board of Directors, all located in the Washington D.C. area, exercises administrative oversight and sets policy direction for ACFA-Mali. ACFA's mission is to provide Mali's vulnerable children a safe and loving environment, which fosters their health, learning, happiness and success.

ACFA accomplishes its mission through the delivery of four programs: shelter, nutrition, health care, and education. It is through the implementation of these programs that ACFA gives the children a loving environment conducive to their physical, mental, psychological, and intellectual development.

Shelter: Located in the capital city of Bamako, ACFA-Mali is the home for Mali's vulnerable children. ACFA's live-in staff and volunteers care for the children on a daily basis. Once completed, the Zorokoro Children Complex will be the children's new home.

Nutritious Meals: On a daily basis, ACFA's staff prepares and distributes to the children, a nutritionist approved healthy and balanced menu. Such a diet is essential to the children's physical and mental development. Additionally, the children receive daily vitamin supplements.

Health Care: In coordination with on the ground Health Care Centers and clinics, ACFA-Mali provides the highest health care services to ACFA's children. In addition, volunteer local doctors and pharmacists assist ACFA in the delivery of its health care program through free consultations and medications.

Education: Education is a major component of ACFA's strategy. ACFA children attend private schools. Additionally, ACFA provides extracurricular activities in the form of additional instructions in Math and French. Further, ACFA provides the children with vocational training in tailoring, barbershop and hair braiding, moto bike mechanics, carpentry, etc... These programs coupled with physical activities such as basketball and taekwondo classes all contribute to the children's mental and intellectual development.

Revenue sources: Since 2013, ACFA has conducted silent auctions and sales of donated and purchased arts and craft material from Mali, as well as sales of ACFA T-shirt. ACFA's farming project is a program project because it is primarily met to feed the children. The excess crop from the farming project is sold and the revenue is directly reinvested into ACFA's operations.

2. Summary of Significant Accounting Policies

a. Basis of Accounting

The accompanying financial statements of ACFA are presented in conformity with accounting principles generally accepted in the United States of America and have been prepared on the accrual basis of accounting.

Classification of Net Assets: ACFA does not have any restricted assets. All assets are available to support ACFA's operations and capital investment as designated by the donors and by the board of directors.

Revenue Recognition: Upon receipt, unless otherwise directed by the donors, pledges, cash, grants and contributions are considered unrestricted and available for general operations.

b. Income Taxes

ACFA is exempt from the payment of income taxes on its exempt activities under Section 501 (c) (3) of the Internal Revenue Code, and has been classified by the Internal revenue Service as other than a private foundation within the meaning of Section 509 (a)(1) of the Internal Revenue Code.

c. Cash and Cash Equivalents

For purposes of the consolidated statements of financial position and the statement of cash flows, ACFA considers all deposits into checking, savings, money market, PayPal and square accounts, pledges and investment with a purchased maturity of three month or less to be cash equivalents.

d. Grant Receivable

The donations receivable consist of pledges made in 2016 that will be received throughout 2017. These pledges are from foundations and individuals.

e. Inventory

Inventory includes T-shirts for sale on hand, farming crop harvested and held in inventory prior to consumption by the children, and arts material on hand to be sold at future fundraising or other events. It also includes food, clothing, toys, and shoes, donated by constituents, for the children consumption and wear but not yet issued to the children at the end of the 2016 fiscal year.

f. Prepaid Expenses

Prepaid expenses consist of fees that were paid by ACFA for services that have not yet been rendered.

g. Furniture

Furniture includes small items such as bunk bed for the children, office desk, chairs and tables and other material such as sport materials that were purchased in 2016, and since they have short life span they will all depreciated in 2017.

h. Property and equipment

Property and equipment consist of investment made at Zorokoro for the capacity expansion project. They include buildings; containers used for storage, in kind labor invested in Zorokoro, bunk beds for the dorm, etc.... ACFA considers Zorokoro as a

property in progress since construction is still ongoing and therefore will not depreciate Zorokoro this year.

i. Account Payable

Accounts payable consist of services incurred in 2016 that ACFA has not yet paid for.

j. Unrestricted Asset

ACFA considers all assets to be unrestricted, as no donor has earmarked its donation for any specific purposes.

k. Revenues

ACFA recognizes as donations all pledges, cash, checks, and credit card donations as well as those In-Kind donations that can be evaluated. Additionally, total revenue included sales of inventory items such as crops, t-shirts, arts material etc.... as well as interest earned at the bank.

1. In-Kind Revenues

Recorded Amounts

In-kind contributions of goods, services, and facilities used for operations or special events are recognized as in-kind contributions in accordance with generally accepted accounting principles. Donated goods used for meals, clothing, personal hygiene, and toys of the children are included in the costs of direct benefit to the children and donated services are included in management and administrative for Human Resources, accounting, and legal services provided. Donated items are recorded at their estimated fair value. Donated services are recognized at fair value if the services (a) create or enhance non-financial assets or (b) required specialized skills, are performed by people with those skills, and would otherwise have been purchased by ACFA.

Unrecorded Amounts

ACFA relies on contributions of both time and expertise from its pool of volunteers. In particular, volunteers work on ACFA's programs such as social media and fundraising activities. ACFA's board of directors is also all volunteers based, and the board members devote numerous hours to setting the organization policy for its operations in Mali. ACFA's volunteers donate hundreds of hours of service, the total value of which cannot be easily calculated or estimated, yet these volunteers contribute significantly to the work, impact, and success of ACFA. These volunteer services have not been

reflected in the accompanying financial statements because the volunteer services provided do not meet the criteria necessary for recognition.

m. Expenses

ACFA recognizes expenses as they occur. Contracted fees include security contract fees at Zorokoro and at the children's home in Bamako, as well as regulatory, and accounting, fees in the United States.

n. Other Change in Net Asset

ACFA records any other changes in Net Assets that occur due to a change in accounting methods.

3. Reasons for variation

a. Cash and Cash Equivalents

Cash and cash equivalents were \$56,290 and \$89,174 at December 31, 2016 and 2015 respectively. The decrease of \$32,884 is due to ACFA losing one major donor, the Segal Family Foundation. Indeed the Segal Family Foundation has shifted its strategic focus on eastern Africa, and ACFA lost a major donor in this strategic move. ACFA continues to increase its efforts to identify potential donors both major corporations/foundations and individuals. To that effect, ACFA hired an administrative and fundraising consultant in 2016. The efforts are ongoing and have brought about some prospects with which the consultants are engaging. It is ACFA's hope that 2017 will see the ground breaking of new major donors.

b. Grants Receivables

At the end of 2016 and 2015, ACFA had a total of \$2,616 and \$20,250 respectively in donations receivables. As with the cash and cash equivalent, this substantial difference of \$17,634 between 2015 and 2016 is due to the discontinuation of the Segal Family Foundation's support. The receivables this year represent one individual donor's pledge and the Globalgiving Foundations' pledge.

c. Inventory

The value of the inventory on hand at the end of 2016 was \$2,005 while that at the end of 2015 was \$3,177. This year, donated food, clothes and toys was substantially higher in value than last year: not only did Orange Foundation donate more food than last year, but also, ACFA was the recipient of in-kind donation from the U.S. Marines Corps from the U.S. Embassy.

d. Prepaid Expenses

In 2016, ACFA employee, Aicha Coulibaly continued to pay her 2015 loan approved by the board members in 2015. Additionally, ACFA director of operations in Mali, Zoumana Bagayoko, also was granted loan, in advance of his salary, to purchase a motorbike for transportation to and from work. Both employees continue to pay their loans with monthly installments from their salaries. At the end of 2016, the loans were worth \$292. Additionally, at the end of 2016, ACFA had \$200 prepaid expenses for its Quickbooks annual installments. These made up for the total of \$492 prepaid expenses.

e. Furniture

ACFA depreciates small furniture items such as bunk beds, chairs, etc.... on a yearly basis as they have a short life span.

f. Property and Equipment

At the end of 2016, ACFA had \$1,858 worth of equipment and \$242,663 worth of capital investment at Zorokoro. In 2016, Zorokoro investment totaled \$36,512, much higher than the \$1,738 in 2015. This is due to the combination effects of the strategic pause in 2015, and the title fees paid for the land at Zorokoro in 2016.

g. Accounts Payable

The 2016 accounts payable of \$2,819 consist of consultants' fees of \$1,319, and accounting fees for services for 2016 of \$1,500 which will all be paid in 2016.

h. Unrestricted Assets

At the end of 2016, ACFA did not have any funds earmarked for specific purposes by the donors hence; total unrestricted assets were \$303,105 and \$318,663 at December 31, 2016 and 2015 respectively. The 5% decrease of \$15,558 is mainly explained by the decrease in donation and decrease in cash on hand due to investments in Zorokoro during the 2016 operations.

i. Miscellaneous Loss

ACFA's miscellaneous losses in 2016 amounted to \$2,277 and consist of losses accumulated during the year due to the U. S. Treasury change in currency exchange rate between U.S. Dollars and XOF. Periodically, ACFA sends fund to Mali for ACFA-

Mali operations, and exchange rates fluctuation have impact on the amount received in Mali.

j. Foreign Currency Translation

Due to the nature of its activities, ACFA has cash accounts with Bank Atlantique in Mali, West Africa and the foreign currency translation gains and losses are recorded. The foreign currency translation rates also affect operations funds transferred from the U.S. to Mali throughout the year.

k. Revenues

Total contributions in 2016 and 2015 were \$35,860 and \$80,383 respectively. Total Revenues were \$40,033 and \$88,255 at December 2016 and 2015 respectively. The 55% decrease in revenue is due to a decrease in all types of donations: individual, corporation and foundation.

1. In-Kind Revenue

In 2016, ACFA received \$5,837 in In-Kind donation, slightly higher than the 2015's \$5,071. The 2016 In-Kind donation consisted of food, clothes, toys and legal professional services donated to trademark ACFA's new logo.

m. Expenses

Consistent with 2015 program expenses of \$32,794, in 2016, ACFA spent \$33,067 in program expenses. Total Management and administrative expenses for ACFA for 2016 were \$21,143, also consistent with the 2015's administrative expenses of \$21,377. Finally, the fundraising expenses were also similar in 2016 and 2015 and amounted to \$1,381 and \$1,205 respectively. All the above mentioned led to a similar ACFA total expenses in 2016 and 2015 for \$55,591 and \$55,376 respectively.

n. Other change in Net Assets

There was no other significant change in net asset in 2016.

o. Subsequent Events

ACFA evaluated subsequent events through March 06, 2017 which is the date the consolidated financial statements were available to be issued. No subsequent events were noted that required adjustment to the financial statements.